



Press release
Paris, April 8th, 2020

**PARIS GREEN FUND INVESTS €6M IN CIME CAPITAL,
LEADER IN THE DEVELOPMENT AND DISTRIBUTION
OF SOLAR SELF-CONSUMPTION SOLUTIONS**

CIME Capital, a leader in the development and distribution of global solutions for individual and collective solar energy self-consumption, today announced that it has raised €6.5M from Paris Fonds Vert, a growth capital fund for the ecological transition of large cities, managed by Demeter and supported by the Paris City, and from its historical shareholder Inter Invest Capital. The objective of this fund raising is to enable CIME Capital to broaden its range of innovative solutions and accelerate its development in France and Europe, thus contributing to the development of renewable energies, particularly in cities.



A global and innovative offer for sustainable buildings

The liberalisation of the energy market and the fall in the price of renewable energy are accelerating the transition to renewable and decentralised energy, produced ever closer to the end consumer. This transformation entails a change in the entire value chain and requires the development of digital solutions to respond to these new issues. It is on the basis of this observation that Virgile and Ondine Suavet have created CIME Capital, with the idea of distributing the best photovoltaic equipment sourced from reference suppliers, but also of developing innovative self-consumption solutions to optimise the production and consumption of solar energy.

Today, CIME Capital and its subsidiaries Mylight Systems and Alaska Energies have become references in the "greentech" sector and serve all installers of photovoltaic equipment (craftsmen, SMEs and large groups):

- Mylight Systems has developed innovative and integrated self-consumption solutions to optimise the management, monitoring, storage and consumption of solar energy. At the forefront of innovation, Mylight Systems launched in 2019 a virtual battery solution "My Smart Battery" allowing its customers to store their surplus solar energy production and subsequently consume it in real time. While without Mylight Systems' solutions, an installation's self-consumption reaches 30%, it reaches 70% with Mylight Systems and up to 100% with "My Smart Battery", which reduces grid electricity consumption significantly.
- Alaska Energies is a specialized distributor of Renewable Energies (photovoltaic panels, inverters, heat pumps...), offering kits dedicated to its network of more than 300 installers, and has established itself in less than 10 years on the residential market.

In 2019, CIME Capital generated €20M in revenues, an increase of 33% compared to 2018. The company is present in France, Switzerland, Italy, Romania and has just opened an office in Spain.

"The global awareness of environmental issues and the falling cost of photovoltaic equipment are driving strong growth in the solar self-consumption market. We are convinced that the solutions and equipment commercialized by Alaska Energies best meet our customers' expectations by providing them with integrated solutions (hardware, software and services) to enable them to optimize the yield and efficiency of their installations" says Virgile Suavet, Managing Director of Alaska Energies.

"Enedis/RTE estimates that the French self-consumption market will represent 4 million self-consumers by 2030. Our global solutions integrating the most advanced technologies are best positioned to conquer this fast-growing market" says Ondine Suavet, Managing Director of Mylight Systems.

Enabling the development of solar energy in Paris and the Ile de France region

CIME Capital has already implemented self-consumption solutions for a 1900s building in Paris 15th arrondissement and for schools in the Ile-de-France region. The company intends to capitalise on the solar plan launched by the Ile-de-France region to develop its photovoltaic installations on the roofs of buildings in Paris and its region.

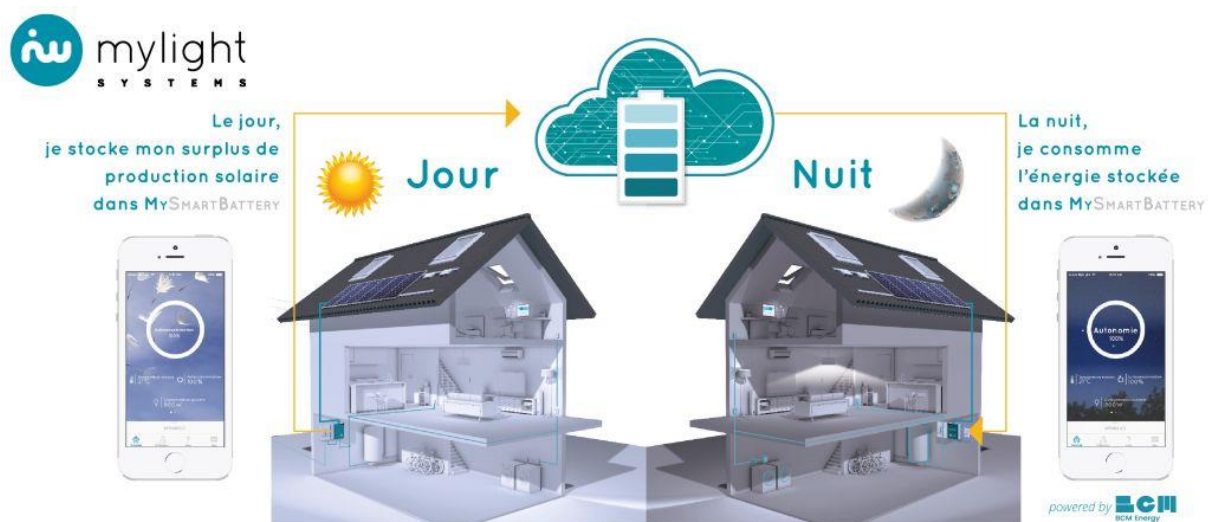
The environmental impact measured by the consulting firm Carbone 4 shows that each Alaska product avoids 2,6 tCO₂e over its lifetime and that each Mylight Systems installation avoids 235 kgCO₂e per year.

An ambitious development plan

Paris Fonds Vert and Inter Invest Capital are investing today €6.5M in CIME Capital, to accompany it in its strong growth. Its ambitious development strategy is based on the development of its range of innovative solutions and geographic expansion in France and Europe.

"Our ambition is to become the European leader in integrated solutions for individual and collective self-consumption," explains Ondine Suavet.

"We are glad to support CIME Capital and its management team in their growth in France and Europe. We are convinced by the relevance of CIME Capital's integrated offer, by the technological quality of the Mylight solutions, by the strength of their network of suppliers and installers and by their relevance in supporting the transformation of cities towards renewable energies. Through this investment by Paris Fonds Vert, Demeter brings all its expertise and network to contribute to the development of a European champion of renewable energies " Stéphanie Chrétien, Partner, Demeter.



Investors:

- Demeter (Stéphanie Chrétien, Benjamin Lamothe)
- Inter Invest Capital (Benjamin Cohen, Julien Hugot)

Counsels:

- Legal support (company): Aklea (David Garcia, Hadjer Rouabah, Noémie Valente)
- Legal support (Demeter): Villechenon (Morgane Hunault Berret, Amélie Maindrion)
- Financial due diligence: Grant Thornton (Thierry Dartus, Arnaud Desproges)
- Environmental and territorial due diligence: Carbone 4 (Juliette Decq, Sébastien Girault)
- Company fund raising support: Smart Entrepreneurs Partners (David LEMIERE and Jérôme CORNEBISE)

About Alaska Energies :

Alaska Energies (www.alaska-energies.com), is the distributor specialist in positive energy building, renewable energies and self-consumption. It offers its professional partners multi-energy solutions to transform housing into positive energy building. Alaska Energies is committed to accompany professionals in this change, through a range of reliable and quality products. Its large storage capacity close to Lyon, and its commercial reach in France and internationally allows Alaska energy to be close to its customers.

Press contact

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A propos de MyLight Systems :

MyLight Systems (www.mylight-systems.com) is a French company offering energy management systems for solar self-consumption. Its software and hardware range of products combine smart energy management with heating management and solar self-consumption optimization.

Its proprietary algorithms allow to decrease the global energy consumption, maximize solar energy production and reduce the electricity bill up to 70%.

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About Demeter:

Demeter (www.demeter-im.com) is a major European player in private equity for the energy and environmental transition. Its funds invest between 1 and 30 million euros to support companies in the sector at all stages of their development: innovative start-ups, fast-growing SMEs and large enterprises, and infrastructure projects. The Demeter team has 37 people based in Paris, Lyon, Grenoble, Metz, Madrid, Munich and Munster, manages €1 billion and has made 160 investments since 2005. Paris Fonds Vert is a growth capital fund with a territorial impact created at the initiative of the City of Paris to accelerate the energy and ecological transition of large metropolises.

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A propos d'Inter Invest Capital :

Inter Invest Capital (www.interinvestcapital.fr) invests as a minority shareholder in young growing companies with a healthy financial history, positioned on innovative markets and proposing an ambitious development plan.

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